TRANSIT MEDIA GUIDE





559.783.9545 www.transit-advertising.com





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DOING BUSINESS

WITHOUT ADVERTISING

IS LIKE WINKING AT A

GIRL IN THE DARK.

YOU KNOW WHAT YOU'RE DOING,

BUT NOBODY ELSE DOES.

- Stuart H. Britt



WHO WE ARE



Transit Media, Inc. specializes in transit advertising formats. While we directly manage transit advertising programs throughout California, we can help you place ads throughout the U.S. We offer a variety of transit advertising options, helping both local businesses and national brands reach broad audiences every day.

Here at Transit Media, Inc., we pride ourselves on serving our clients with top-notch service and do whatever we can to make your jobs (and lives!) easier. We offer ad design services and coordinate the entire ad process from start to finish, all for an affordable rate.

CURRENT MARKETS WE SERVE:

Amador Transit

Calaveras Transit Authority
Delano Area Regional Transit
Glenn Transit Service
Kings Area Rural Transit (Rider's Guide)
Lake Transit Authority
Mendocino Transit Authority
Tulare County Regional Transit Agency
Tuolumne County Transit Authority
Visalia Transit
Yosemite Area Regional Transportation



WHY TRANSIT ADVERTISING?

Transit advertising is highly effective out-of-home media, offering some of the best reach, frequency and impact in the industry. Transit displays are larger than life, uncluttered and offer exposures throughout the day.

REACH

Consumers now spend more time on the road and less time at home than ever before. As fragmented media sources compete for smaller audiences at home, transit advertising delivers one of the greatest demographic profiles and lowest cost per thousand figures in the industry. Transit can reach a market area more effectively than any other medium.

FREQUENCY

Transit advertising targets your market all day: during the drive to work, walk to lunch and bike ride before dinner. Through repetition, one display can create top-of-mind awareness and brand recognition in any media campaign. Transit displays are the answer for reaching an audience that has already turned off the radio and thrown the paper away.

IMPACT

Transit advertisements capture attention where people live, shop, work and play. Visible in downtown business centers and upscale suburbs, these displays provide local, regional and national advertisers a competitive advantage and unrivaled impact.

CPM COMPARISON

OutdoorShelter \$3.45
OnlinePremium \$10.40
RadioSpot
MagazineGeneral
OnlineVideo \$24.60
NewspaperDaily \$32.50
TVBroadcast: Spot TV Prime \$33.85









Consumers are steadily on the go and they see out-of-home ads along the way.

Nielsen's recent study revealed that not only do consumers notice out-of-home ads, but they take action after seeing them.



83% of people who notice OOH ads also notice the ad's message.

37% notice the message most/all of the time.

46% notice the message some of the time.

of consumers have noticed an OOH ad in the past month.

62% notice an OOH ad each week.







SOURCE: Nielsen 2016 OOH Study



THE PROCESS

- When you contact us, we will discuss your needs for the campaign and help craft the perfect showing. We will provide you a quote for the various scenarios you are considering until you find the perfect campaign to meet your budget.
- 2 Upon accepted quote, we will send a final transit advertising contract outlining the terms of the campaign for your signature.
- 3 A signed contract secures the ad space outlined in contract.
- An invoice for the production & installation will be sent. Production & installation must be received in order for ad(s) to be scheduled for installation.
- 5 Artwork! See p. 5
- 6 Artwork proof will be sent for final approval.
- 7 Ad(s) will be sent to print after artwork is approved.
- We will schedule installation of your ad(s) upon receipt of production & installation payment.
- 9 We will send you a proof of installation once the ad(s) is/are installed.
- Space rate will be billed according to the terms outlined in the contract.

HAVE A BUDGET IN MIND?

PROVIDING US WITH A BUDGET WILL ALLOW US TO CRAFT A CUSTOM ADVERTISING PACKAGE FOR YOU, GIVING YOU ADDITIONAL VALUE OVER PICKING ADS À LA CARTE.





ARTWORK GUIDELINES

Transit Media offers complimentary ad design and we strongly encourage you to take advantage of this service. We know these buses like the back of our hands and have years of experience designing ads specifically for buses. We can work closely with your design team to make sure your ad integrates seamlessly with your other campaign materials.

However, for our advertisers who want to design their own ads, we will supply artwork templates. Please follow these guidelines closely:

File Formats

.pdf (preferred)

.cdr

Resolution

For best results, artwork should be a minimum of 150 dpi (more is better, of course!). If you are submitting artwork on a smaller scale, please ensure it will be at least 150 dpi when actual size.

Submission

Art file(s) can be submitted in a variety of ways:

- Emailed (for files 25mb or smaller)
- Dropbox
- WeTransfer
- Upload directly on our website at www.transit-advertising.com under the "Client Login" page

We accept print-ready artwork. DO NOT include crop marks, template lines, linked images, or any markings that will not be printed on the final ad. You may submit a separate .jpg proof indicating this information, if desired (not required but strongly recommended). Artwork including crop marks, template lines, or any other markings not intended for final print will be returned for correction.

All fonts should be converted to outlines or curves, or font file included in submission. Please do NOT flatten artwork!

SUBMITTING ARTWORK



Templates are .pdf's with layers. The "template" layer contains lights, vents, windows, etc. that need to be considered when designing your ad. Keep this layer locked and on top of your art at all times. DO NOT INCLUDE THIS LAYER in final submitted artwork.

Place all artwork on the "artwork" layer(s). Don't forget to include a white fill if a white background is being utilized in the ad.

The "info" layer contains reminders of how to use the template and submit artwork. DO NOT INCLUDE THIS LAYER in final submitted artwork.



DELANO [KERN COUNTY]

TOP 5 INDUSTRIES

Agriculture	30.3%
Healthcare	11.9%
Retail	8.6%
Education	9.5%
Manufacturing	5.5%

INCOME

< \$25k	18.1%
\$25k - \$50k	22.9%
\$50k - \$75k	18.1%
\$75k-\$100k	15.4%
\$100k - \$125k	13.1%
\$150k - \$200k	8.1%
\$200k <	4 0%

Mean income is **\$77,202**

Population per Square Mile 3,495

Median income is \$61,817

POPULATION

51,492

Delano is the 2nd largest city in Kern County

	1 200 (200)
HISPANIC 75.7%	ASIAN 14.0%
WHITE 5.1%	BLACK 4.1%
2+ RACES 0.7%	OTHER 0.3%



AGE

> 5 years8.6%
5-1724.8%
18-2411.1%
25-3414.5%
35-4412.7%
45-5410.4%
55-648.9%
65+ years9%

Median age is

33.3

HOME OWNERSHIP

Owner	Occupied.	60.1%
Renter	Occupied.	39.9%



SOURCES:

US Census Bureau, city-data.com subburbanstats.org, neighborhoodscout.com





DELANO [AD & RATES]



MONTHLY

\$15

SPACE RATES are monthly.

PRODUCTION FEE is a one-time fee billed at the time of installation.

DISCOUNTS apply to recognized advertising agencies & non-profit organizations.

VARIOUS PAYMENT OPTIONS are available.

DIMENSIONS are approximate only and may vary based on vehicle model. Artwork templates are available for each specific ad space.













AD TYPE		DIMENSIONS*	SPACE RATE	PRODUCTION*
KING	Standard	100" × 31"	\$227	\$299
(street side)	Full Side	266" x 91"	\$406	\$2,379
QUEEN	Standard	88" x 31"	\$199	\$271
(curb side)	Full Side	256" x 91"	\$370	\$2,182
TAIL	Standard	56" x 32"	\$227	\$202
	Full Tail	78" x 64"	\$406	\$688
FULL WRAP		[varies by bus model]	\$946	\$4,714

^{*} Ad dimensions & production may vary slightly based on available inventory. Ad specs & exact production costs will be provided.

INTERIOR

DIAL-A-RIDE TAIL	Standard	62" × 32"	\$199	\$260
BUS SHELTERS	2 Sides	46" × 67"	\$224	\$368

 $17" \times 11"$

Standard



\$32

DINUBA [TULARE COUNTY]

TOP 5 INDUSTRIES

Agriculture	30.3%
Healthcare	11.9%
Retail	8.6%
Manufacturing	8.4%
Education	7.8%

INCOME

< \$25k	23.4%
\$25k - \$50k	21.2%
\$50k - \$75k	11.9%
\$75k-\$100k	12.8%
\$100k - \$125k	16.7%
\$150k - \$200k	8.0%
\$200k <	6.0%

Mean income is \$80,555

Population per Square Mile

3,773

Median income is **\$59,048**

POPULATION

Serving over 25,863

in DART's $6.5\,\mathrm{sq}$ mi service area

HISPANIC 89.6%	ASIAN 0.4%
WHITE 7.6%	BLACK 0.3%
2+ RACES 0.2%	OTHER 1.9%



AGE

> 5 years7.8%
5-1726.4%
18-2411.8%
25-3413.6%
35-4412.1%
45-5411.3%
55-648.2%
65+ years8.8%

Median age is

29.8

HOME OWNERSHIP

Owner	Occupied	59.1%
Renter	Occupied	40.9%



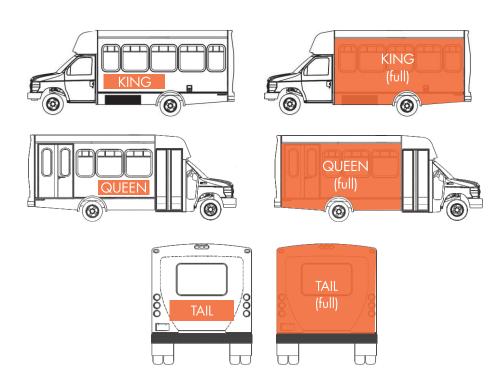






DINUBA [AD & RATES]







PRODUCTION FEE is a one-time fee billed at the time of installation.

DISCOUNTS apply to recognized advertising agencies & non-profit organizations.

VARIOUS PAYMENT OPTIONS are available.

DIMENSIONS are approximate only and may vary based on vehicle model. Artwork templates are available for each specific ad space.

MONTHLY				
AD TYPE - DINUBA	4	DIMENSIONS*	SPACE RATE	PRODUCTION*
KING	Standard	86" × 26"	\$227	\$251
(street side)	Full Side	184" × 69"	\$406	\$1,881
QUEEN	Standard	83" × 26"	\$199	\$240
(curb side)	Full Side	185" × 73"	\$370	\$1,923
TAIL	Standard	70" × 26"	\$227	\$196
IAIL	Full	91" × 80"	\$406	\$648
FULL WRAP		(see template)	\$946	\$4,699
			MONTHLY	
AD TYPE - DINUBA-REEDLEY (CONNECTION	DIMENSIONS	SPACE RATE	PRODUCTION
KING	Standard	100" × 31"	\$248	\$276
(street side)	Full Side	199" x 85"	\$426	\$2,085
QUEEN	Standard	96" × 32"	\$219	\$260
(curb side)	Full Side	192" × 88"	\$391	\$1,990
TAIL	Standard	70" × 26"	\$248	\$196
TAIL	Full	95" × 90"	\$426	\$1,075
FULL WRAP		(see template)	\$966	\$4,701
INTERIOR	Standard	17" × 11"	\$15	\$26
BUS SHELTER	Standard	72.5" × 36.5"	\$122	\$196

^{*} Ad dimensions & production may vary slightly based on available inventory.

Ad specs & exact production costs will be provided.



TULARE [TULARE COUNTY]

TOP 5 INDUSTRIES

Healthcare	15.4%
Retail	12.8%
Manufacturing	11.3%
Agriculture	10.6%
Education	7.6%

INCOME

< \$25k	24.4%
\$25k - \$50k	20.6%
\$50k - \$75k	16.4%
\$75k-\$100k	17.9%
\$100k - \$125k	11.9%
\$150k - \$200k	5.4%
\$200k <	3.5%

Mean income is \$94,606

Population per Square Mile 3,379

Median income is \$77,286

POPULATION

71,093

covering 21 square miles

MALE 49.9%	FEMALE 50.1%
HISPANIC 63.0%	ASIAN 2.7%
WHITE 28.3%	BLACK 2.7%
2+ RACES 3.0%	OTHER 0.3%



AGE

> 5 years8	.6%
5-1724	.8%
18-2411	.1%
25-3414	.5%
35-448	.1%
45-54	.0%
55-648	.9%
65+ years9	.0%

Median age is

28.2

HOME OWNERSHIP

Owner	Occupied	58.8%
Renter	Occupied	41.2%

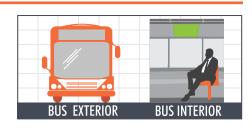


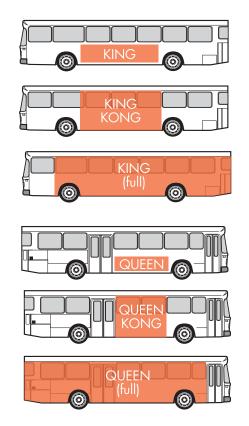






TULARE [ADS & RATES]







SPACE	RATES	are	monthly.

PRODUCTION FEE is a one-time fee billed at the time of installation.

DISCOUNTS apply to recognized advertising agencies & non-profit organizations.

AD TY	/PE	DIMENSIONS*	MONTHLY SPACE RATE	PRODUCTION*
	Standard	160" x 39"	\$296	\$516
KING (street side)	King Kong	169" x 99"	\$439	\$1,795
	Full Side	339" x 99"	\$530	\$2,785
	Standard	95" x 42"	\$245	\$288
QUEEN (curb side)	Queen Kong	90" x 99"	\$388	\$1,006
	Full Side	339" x 99"	\$479	\$2,831
TAIL	Standard	85" × 22	\$296	\$188
FULL WRAP		(see template)	\$1,413	\$8,923
INTERIOR	Standard	1 <i>7</i> " × 11"	\$15	\$17

^{*} Ad dimensions & production may vary slightly based on available inventory. Ad specs & exact production costs will be provided.





TULARE [ADS & RATES]



SPACE RATES are monthly.

PRODUCTION FEE is a one-time fee billed at the time of installation.

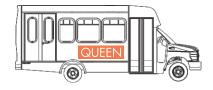
DISCOUNTS apply to recognized advertising agencies & non-profit organizations.

VARIOUS PAYMENT OPTIONS are available.

DIMENSIONS are approximate only and may vary based on vehicle model. Artwork templates are available for each specific ad space.













AD TYI	PE	DIMENSIONS*	MONTHLY SPACE RATE	PRODUCTION*
KING	Standard	[varies by	\$296	\$326
(street side)	Full Side	bus model1	\$530	\$2,055
QUEEN	Standard	[varies by	\$245	\$261
(curb side)	Full Side	bus model]	\$479	\$1,958
TAIL	Standard	[varies by	\$296	\$234
IAIL	Full Side	bus model]	\$505	\$1,044
FULL VVRAP		(see template)	\$1,413	\$5,082

^{*} Ad dimensions & production may vary slightly based on available inventory. Ad specs & exact production costs will be provided.





VISALIA [TULARE COUNTY]

TOP 5 INDUSTRIES

Healthcare15.4%
Education10.6%
Retail9.3%
Accommodation8.3%
Construction7.9%

INCOME

< \$25k	11.1%
\$25k - \$50k	15.1%
\$50k - \$75k	19.0%
\$75k-\$100k	16.8%
\$100k - \$125k	20.4%
\$150k - \$200k	8.8%
\$200k <	9.0%

Mean income is **\$97,556**

Population per Square Mile 3,727

Median income is \$79,777

POPULATION

Serving over 143,966

in Visalia Transit's 50 sq mi service area

MALE 49.2%	FEMALE 50.8%
HISPANIC 52.5%	ASIAN 6.1%
WHITE 36.6%	BLACK 2.2%
2+ RACES 2.3%	OTHER 0.3%



AGE

> 5 years	.7.9%
5-172	20.2%
18-24	.9.0%
25-341	5.8%
35-441	2.0%
45-54	1.7%
55-641	0.2%
65+ years1	3.2%

Median age is

33

HOME OWNERSHIP

Owne	Occupied	61.6.%
Renter	Occupied	38.4%

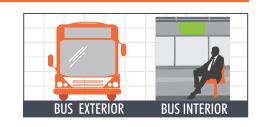


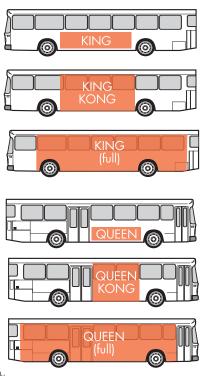




VISALIA [ADS & RATES]

Visalia Transit offers a diverse fleet with many advertising options. Below, you will find our standard ad sizes and placement options. Have something else in mind? No problem! Give us a call and we can find the perfect advertising placement to get your message seen-everywhere!







PRODUCTION FEE is a one-time fee billed at the time of installation.

DISCOUNTS apply to recognized advertising agencies & non-profit organizations.

NOT ALL AD TYPES are available on every bus model. Call us to discuss your specific needs.

VARIOUS PAYMENT OPTIONS are available.

DIMENSIONS vary based on vehicle model. Artwork templates are available for each specific ad space.











			MONTHLY	
AD TYPE		DIMENSIONS*	SPACE RATE	PRODUCTION*
	Standard		\$527	\$4445 - \$676
KING (street side)	King Kong	[varies by bus model]	\$616	\$1,086 - \$1,716
	Full Side		\$782	\$2,484 - \$2,899
	Standard		\$451	\$316 - \$521
QUEEN (curb side)	Queen Kong	[varies by bus model]	\$477	\$700 - \$1,391
	Full Side	•	\$687	\$2,484 - \$2,922
	Standard		\$527	\$194 - \$261
TAIL	Super	[varies by bus model]	\$537	\$352
	Full Tail		\$553	\$ <i>7</i> 83 - \$81 <i>7</i>
FULL WRAP		[varies by bus model]	\$1,747	Call for pricing
INTERIOR	Standard	17" x 11"	\$17	\$17.00
DIAL-A-RIDE (on demand service)	Tail	77" x 33"	\$214	\$226 - \$241
* Ad dimensions & production vary, based on bus model & available inventory.				

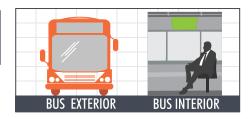
^{*} Ad dimensions & production vary based on bus model & available inventory. Ad specs & exact production costs will be provided.

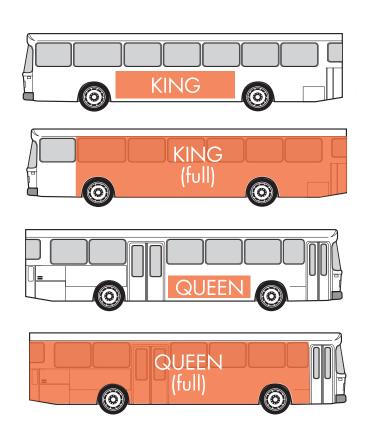




VISALIA-FRESNO [V-LINE ADS & RATES]

Visalia Transit has opened up their commuter line, V-LINE, for advertising! Now your message can travel through Visalia, along Hwy 99 and into Fresno six times per day, seven days a week.





AD TYPE		DIMENSIONS	MONTHLY SPACE RATE	PRODUCTION*
KING	Standard	218" x 42"	\$632	\$630
(street side)	Full Side	336" x 84"	\$1,094	\$2,435
QUEEN	Standard	141" x 42"	\$541	\$431
(curb side)	Full Side	336" x 84"	\$962	\$2,435
INTERIOR	Standard	1 <i>7</i> " x 11"	\$20.50	\$17

SPACE RATES are monthly.

PRODUCTION FEE is a one-time fee billed at the time of installation.

DISCOUNTS apply to recognized advertising agencies & non-profit organizations.

VARIOUS PAYMENT OPTIONS are available.



TULARE COUNTY

TOP 5 INDUSTRIES

Healthcare

Education

Retail

Accommodation

Construction

INCOME

< \$25k15.9%
\$25k - \$50k18.5%
\$50k - \$75k16.9%
\$75k - \$100k14.9%
\$100k - \$125k18.1%
\$150k - \$200k8.5%
\$200k <7.3%

Meanincomeis

\$74,144

Population per Square Mile 98

Median income is

\$69,489

POPULATION

Serving over

143,966

in Tulare County's 4,839 sq mi service area

MALL 50.070	I EMIALE 50.07
HISPANIC 67.0%	ASIAN 4.2%
WHITE 25.9%	BLACK 2.4%
2+ RACES 2.8%	OTHER 0.3%

MALE 50.0% FFMALE 50.0%



AGE

> 5 years	7.0%
5-17	23.0%
18-24	9.0%
25-34	14.0%
35-44	14.0%
45-54	11.0%
55-64	10.0%
65+ years	12.0%

Median age is

31.9

HOME OWNERSHIP

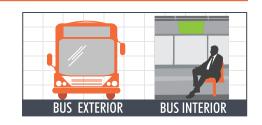
Owner	Occupied	58.6.%
Renter	Occupied	41.4%

SOURCES: 2021 US Census Bureau, statisticalatlas.com, tularecounty.ca.gov, datausa.io

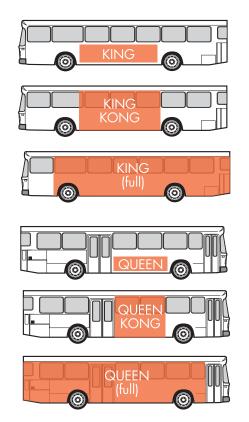




TULARE COUNTY [ADS & RATES]



MONTHIV





			MUNITEL	
AD TYPE		DIMENSIONS*	SPACE RATE	PRODUCTION*
	Standard	118" × 36"	\$296	\$377
KING (street side)	King Kong	118" × 100"	\$439	\$1,611
	Full Side	278" × 100"	\$530	\$3,104
	Standard	68" × 36"	\$245	\$248
QUEEN (curb side)	Queen Kong	68" × 100"	\$388	\$1,302
	Full Side	278" x 100"	\$479	\$3,006
TAIL	Standard	79" × 22"	\$296	\$171
FULL WRAP		(see template)	\$1,413	\$8,420
INTERIOR	Standard	17" × 11"	\$15	\$17

^{*} Ad dimensions & production may vary slightly based on available inventory. Ad specs & exact production costs will be provided.

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TULARE COUNTY [ADS & RATES]



MONTHIY

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PRODUCTION FEE is a one-time fee billed at the time of installation.

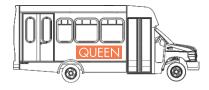
DISCOUNTS apply to recognized advertising agencies & non-profit organizations.

VARIOUS PAYMENT OPTIONS are available.

DIMENSIONS are approximate only and may vary based on vehicle model. Artwork templates are available for each specific ad space.













			MONTHLI	
AD TYPE		DIMENSIONS*	SPACE RATE	PRODUCTION*
KING	Standard	112" x 31"	\$296	\$326
(street side)	Full Side	252" × 70"	\$500	\$2,055
QUEEN	Standard	68" x 36"	\$245	\$261
(curb side)	Full Side	199" x 70"	\$449	\$1,958
TAIL	Standard	66" x 43"	\$296	\$234
IAIL	Full Side	66" x 74"	\$505	\$1,044
FULL WRAP		(see template)	\$1,413	\$5,082

^{*} Ad dimensions & production may vary slightly based on available inventory. Ad specs & exact production costs will be provided.





PORTFOLIO [TRADITIONAL ADS]



















PORTFOLIO [TRADITIONAL ADS]











PORTFOLIO [TRADITIONAL ADS]





















PORTFOLIO [SIGNATURE ADS]















PORTFOLIO [SIGNATURE ADS]























559.783.9545 www.transit-advertising.com